



# National Agri-Food Biotechnology Institute

(Deptt. of Biotechnology, Ministry of Science & Technology, Govt. of India)  
C-127, Industrial Area, Phase VIII, S.A.S. Nagar, Mohali-160071 Punjab, INDIA  
Website : [www.nabi.res.in](http://www.nabi.res.in) Tel: 0172-2290100; Telefax: 0172-4604888

## Manager Business Development - Direct Recruitment or Deputation

(Advt. No. NABI-6/2011)

The Department of Biotechnology, Government of India has established National Agri-Food Biotechnology Institute (NABI) in the 'Knowledge City' at Mohali, Punjab. NABI has a team of very dynamic researchers and state-of-art infrastructure in genomics, plant biotechnology, post-harvest quality, value addition to food, economic utilisation of bio resources and nutritional sciences.

NABI invites applications and nominations for the position of 'Manager Business Development'. The Candidate will be needed to take full responsibility for (i) identifying the areas of synergy and networking with institutes and industries in India and abroad; (ii) identifying the gaps and opportunities in agriculture, food and nutrition, and bring together, solution seekers and solution providers for interventions by NABI; (iii) organise periodical events for networking with institutes in neighbourhood; (iv) develop annual research and business plan for NABI; (v) organise periodical events for showcasing the R&D and human resource development at NABI; and (vi) manage intellectual property, infrastructure and services at NABI.

**Essential Qualifications:** (a) A distinguished academic record with high first class MBA from a reputed institute or PhD in plant, food or nutritional sciences. (b) At least seven years of experience in a highly motivated research environment involving interactions among innovators and entrepreneurs.

**Desirable Qualification:** Industry centred, collaborative research and business development experience, preferably in plant, agricultural or food sciences, skills to build relations and communicate effectively and intelligently with scientists, industrial researchers and investors.

**Age limit and tenure:** Should not exceed 45 years of age on the date of receipt of applications (viz. April 30, 2011). Relaxable in case of candidates with exceptional experience and merit. Initial appointment will be on contract basis for a period of five years, extendable after review of work.

**Salary & Allowances:** The position is in the basic scale PB-3 (₹15600- 39100) plus Grade Pay ₹7600 plus perks and IPR related benefit sharing as per government norms. However, for candidates with high merit and experience, desirous to join from other organisations, deputation terms or appropriate fixed consolidated salary on contractual terms can be negotiated as per organisational rules and provisions by government of India. Total emoluments in the scale will amount to about ₹50000 to ₹60000 per month, depending upon merit and experience.

### Selection Process:

The applications will be received against the advertised positions. Suitably constituted Screening Committees will screen the applications on the basis of qualifications, merit, knowledge test, if considered desirable and experience. The applicants identified as sufficiently promising will be examined by suitable Selection Committee at the institute. The successful applicant will be invited to join. If candidates of sufficiently high merit are not available, the positions may not be filled.

### General Conditions for Recruitment:

1. The date for determining the age limit/experience/qualification shall be on the last date for receiving applications at NABI (i.e., April 30, 2011).
2. The upper age limit is 56 years for candidates desirous to join NABI on deputation on foreign service terms, as per Govt. of India norms.
3. In addition to the usual pay & allowances as admissible vide 6th Pay Commission in the above scales, other benefits such as Leave Travel Concession, Medical expenses, House Rent Allowance, Transport Allowance, Telephone Expenses etc. are also available as per rules.

4. The Institute encourages creation of knowledge and benefit sharing related to IPR.
5. Candidates will be governed by New Pension Scheme of Central Government effective from 01-01-2004.
6. Appointment will be made initially on contract for a period of 5 years or the age of superannuation at 60 years, whichever being earlier with an initial probation period of one year which may be extended at the discretion of the Competent Authority. Further continuation, will depend on candidate's performance during the initial period of five years. At the time of joining, the candidate will have to withdraw any other applications that he may have filed elsewhere.
7. Application must be completed in all respects and as per the institutional format. In case of employed applicants, the application must be forwarded through proper channel.
8. All applications must be supported by attested certificates, photograph, address including telephone, e-mail, qualifications, experience, status of reservations etc.
9. Mere fulfilment of essential qualifications and experience does not entitle a candidate to be called for interview since the positions are for very demanding level of responsibilities.
10. In case of candidates employed in permanent posts, request for deputation and salary protection will be considered as per government rules and guidelines.
11. Incomplete applications will be summarily rejected.
12. Outstation candidates called for interview will be paid to and fro second class railway fare, as per Government rules on presentation of the proof.

**How to Apply:** The applications should be sent by post in the prescribed format available at our website ([www.nabi.res.in](http://www.nabi.res.in)) or can be obtained by post from "Administrative Officer, National Agri-Food Biotechnology Institute, C-127, Phase VIII, Industrial Area, SAS Nagar, Mohali, Punjab-160071 (India)". Filled-in application should be accompanied by attested copies of certificates, testimonials in support of age, educational qualifications, experience three confidential letters of recommendations, research publications with 'H' index, impact factor and number of citations, patents filed, processes developed and technologies licensed and a 1000 words write-up on the vision of how NABI should develop its research and business plans, in the context of agri-food cluster at Mohali.

Completed application, as above, along with non-refundable application fee of **Rs.100/- (US\$25 in case of candidates applying from abroad)** for general and OBC category candidates only (NO application fee for Scheduled Caste/Scheduled Tribe /PWDs candidates), by means of DD (issued by State Bank of India only except for the candidates applying from abroad) valid for at least 6 months, drawn in favour of "National Agri-Food Biotechnology Institute, Mohali" payable at Phase-1 Br., Mohali, super-scribing the cover "Application for the post of Manager Business Development" should be sent to the Executive Director, National Agri-Food Biotechnology Institute (NABI), C-127, Industrial Area, Phase 8, SAS Nagar, Mohali-160071, Punjab, India.

**Eminent experts and distinguished scientists** may also kindly nominate potential candidates for this position of high leadership.

**Synopsis-sheet to be submitted by email:** In addition to submitting the hard copy of application form, the candidate is also required to fill up his particulars in the synopsis-sheet available on NABI website in EXCEL format only (NOT ON PDF FORMAT), and email to 'nabi\_6\_mangsynopsis@nabi.res.in' as attachment. This is MOST-URGENT.

Canvassing in any form or bringing influence, political or otherwise, will lead to disqualification of the candidate. The decision of NABI in all matters relating to eligibility, acceptance or rejection of application, mode of selection, and conduct of interviews will be final and binding on the candidates. In exceptionally meritorious cases, the eligibility requirement may be relaxed by the competent authority.

To know more about 'National Agri-Food Biotechnology Institute', kindly visit our website '[www.nabi.res.in](http://www.nabi.res.in)' or e-mail to '[edoffice-facultynabi@nabi.res.in](mailto:edoffice-facultynabi@nabi.res.in)'.

Last date for submission of applications at NABI: April 30th, 2011.

Administrative Officer